



REAL ESTATE

Tips on Saving or Selling Your Home Today

Just as I had predicted. Once the Obama \$8,000 home stimulus tax credit expired April 30th we are seeing the continued decline in market activity and prices. This will only bring more people to the realization that they have no other choice then to sell their homes. The hardest part for families in this situation is to separate the emotion from the reality. Too many individuals feel like they are to blame and somehow it is their fault that they can no longer afford their home. I want you to STOP blaming yourself! You did nothing wrong. You were sold a promise that was not in your best interest, but in the banker's profit motivated interest. So don't lose sleep or stress out about it. What you need to do is put your situation into perspective. I tell my clients to start thinking like a big business. Let's use Northwest Airlines as an example. It was the strongest airline in the industry with no debt. Then, some corporate raiders and bankers decided to mortgage it to the hilt and take all the money. Then what happened? NWA had to go into bankruptcy. Thousands of hard working employees lost their jobs and pension. Did the CEO lose sleep? I don't think so. He went to the courts, made a plan to realign the company debt, and in the end he got a big bonus.

So start thinking like a business and you will see that you have choices. You need new hope and a plan.

For a free consultation, call Bob Beutler. All information is confidential and private. You can reach Major Bob Beutler (ret) at: Cell: 612-558-7355 or Email Bob@callbob.net. Go to www.callbob.net to see all the homes for sale in MN.